



Accountants, Business & Financial Advisers Accountants, Business & Financial Advisers

## Legal Sector Breakfast Briefing

North West 7 February 2024



Working with





### Welcome

### Alex Holt, Chief Revenue Officer The Cashroom









### Introduction

### Douglas Russell, Partner Armstrong Watson









- 10:00 Welcome
- 10:05 Briefing
- 11:00 Q&A
- 11:30 Close





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### Factors Shaping the Economy and Investment Markets

7<sup>th</sup> February 2024

Richard Cole, CFA Fund Manager



### Factors Shaping the Economy and Investment Markets

Past – Inflation, Interest Rates and Market Losses

Present – Falling Inflation, Economic Resilience and Conflict

Future – Politics, Interest Rate Cuts and Investment Market Outlook





### The Past Inflation Dominates the Agenda

### >Inflation: Covid Supply Chains, War in Ukraine, Tight Labour Markets

CPI compared with selected G7 and EU annual inflation rates, December

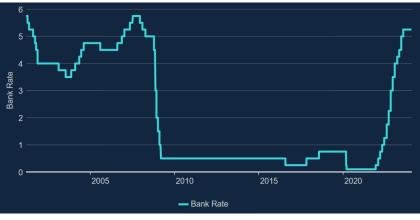
#### 2013 to December 2023



Source: Consumer price inflation from the Office for National Statistics, Harmonised Index of Consumer Prices (HICP) from Eurostat, and US HICP from the US Bureau of Labor Statistics

Source: Consumer price inflation, UK - Office for National Statistics

#### >Interest Rates Back in Action



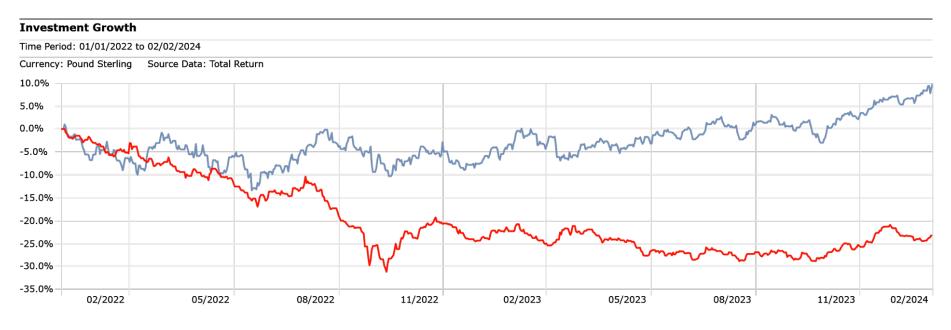
Source: Interest rates and Bank Rate | Bank of England

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### The Past

### Inflation, Interest Rates and Market Losses

### >Market Losses



— IA UK Gilts

-23.29% — MSCI ACWI GR GBP

9.90%

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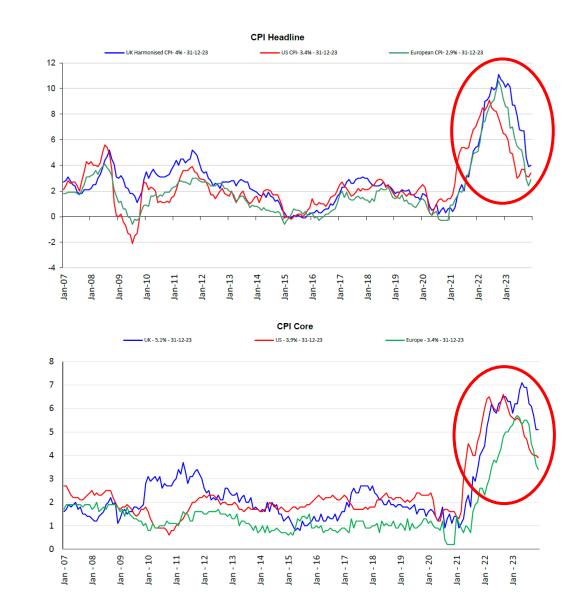
Past performance is no guarantee of future performance. The value of investments can fall as well as rise and investors may not get back their original investment. Source: Morningstar Direct



The Present Economic Conditions

### Soft landing (so far)

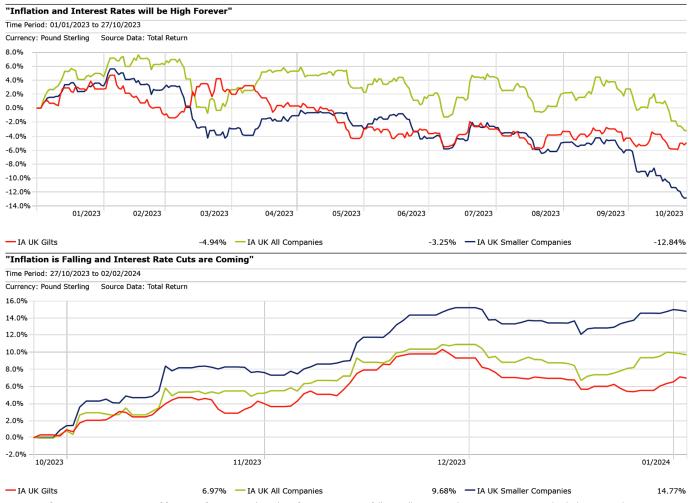
- > falling inflation
- > economic resilience
- Labour market
  - > a strength and a threat



#### Source: Bloomberg

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### The Present Market Movements – Large Swings in Confidence



Past performance is no guarantee of future performance. The value of investments can fall as well as rise and investors may not get back their original investment.

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Source: Morningstar Direct

### The Present Geopolitics



CBS News on MSN · 1h

#### China calls Taiwan's 2024 election a choice between peace and war. Here's...

Taiwan is set to pick a new president in an election China says will see the democratically governed, U.S.-allied island chose between...

Source: Bing, 12.01.24

#### FINANCIAL TIMES 1h

China's military warns against Taiwan independence 'plots' ahead of election

The Atlantic · 1h · on MSN China Won't Leave Taiwan's Election to the Taiwanese

●NDIAN EXPRESS · 57m · on MSN China says it will 'crush' Taiwan's independence efforts ahead of elections in Taipei



🛐 The Independent on MSN · 27m

#### Yemen strikes sent 'strong signal' to Houthis, Sunak says

UK and US forces have bombed military facilities used by Houthi rebels in Yemen, with Rishi Sunak saying Britain sent a "strong...

Source: Bing, 12.01.24

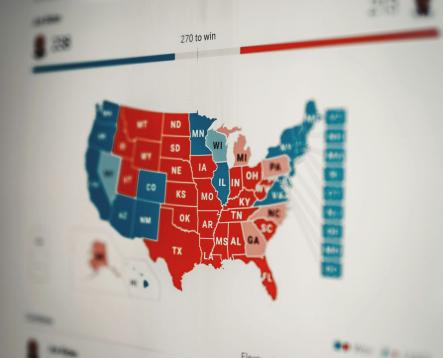
Strikes on Houthi targets in Yemen could undermine US aim to contain war

i on MSN · 1h Is the UK at war? What strikes on Houthi rebels in Yemen mean

C REUTERS · 46m · on MSN US and Britain strike Yemen in retaliation for Houthi attacks on shipping



### **The Future** Election Year – Policy Implications



Source: Photo by <u>Clay Banks</u> on <u>Unsplash</u>



Source: Photo by <u>Elliott Stallion</u> on <u>Unsplash</u>





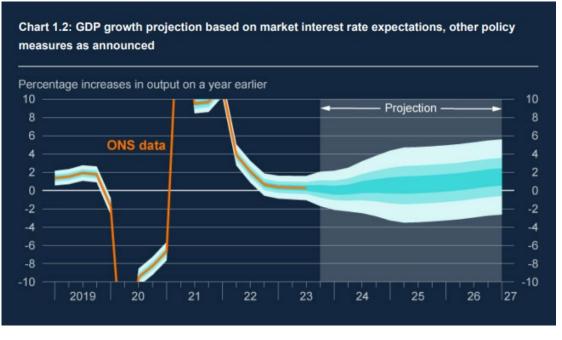
### The Future

Economic Outlook

>Economic weakness the backdrop

>Softer inflation and lower taxes the opportunity

>Energy price reaction to Middle East conflict the threat



Source: Bank of England Monetary Policy Report February 2024



### The Future Economic Outlook

>Large figures to fall out of 12-month inflation reading

>Allows 2024 to be the year of rate cuts

		CPIH Index (UK, 2015 = 100)	CPIH 12- month rate (%)	CPIH 1- month rate (%)	CPI Index (UK, 2015=100)	month	CPI 1- month rate (%)	OOH Index (UK, 2015=100)	OOH 12- month rate (%)
2022	Dec	125.3	9.2	0.4	127.2	10.5	0.4	115.5	3.8
2023	Jan	124.8	8.8	-0.4	126.4	10.1	-0.6	115.9	3.8
	Feb	126.0	9.2	1.0	127.9	10.4	1.1	116.2	3.9
	Mar	126.8	8.9	0.7	128.9	10.1	0.8	116.6	4.0
	Apr	128.3	7.8	1.2	130.4	8.7	1.2	116.9	4.0
	Мау	129.1	7.9	0.6	131.3	8.7	0.7	117.5	4.2
	Jun	129.4	7.3	0.2	131.5	7.9	0.1	118.1	4.4
	Jul	129.0	б.4	-0.3	130.9	6.8	-0.4	118.6	4.5
	Aug	129.4	6.3	0.4	131.3	6.7	0.3	119.2	4.8
	Sep	130.1	6.3	0.5	132.0	6.7	0.5	119.8	5.0
	Oct	130.2	4.7	0.1	132.0	4.6	0.0	120.6	5.4
	Nov	130.0	4.2	-0.1	131.7	3.9	-0.2	121.1	5.3
	Dec	130.5	4.2	0.4	132.2	4.0	0.4	121.6	5.3

Source: Consumer price inflation, UK - Office for National Statistics 05.02.24

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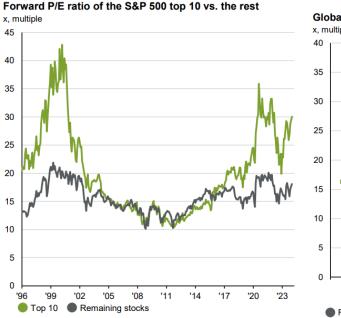
#### UK 10 Yr Gilt Yield

### The Future

Investment Market Outlook

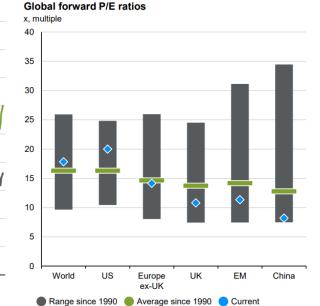
> Resurgence in inflation the risk, otherwise...

> High quality bonds and selective equities good value





Source: Bloomberg, 22.01.2024



Source: Guide to the Markets - UK (jpmorgan.com), February 2024



### Factors Shaping the Economy

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Present – Falling Inflation, Economic Resilience and Conflict

Future – Politics, Interest Rate Cuts and Investment Market Outlook



### QUARTERLY UPDATE MAKING SENSE OF MARKETS





### **Professional Deputies & Trustees**



#### How do we support you?

Providing specialist financial planning, trust accounting and investment expertise to deputies and solicitors dealing with vulnerable dilents, personal injury, clinical negligence and compensation derived from these claims.

#### Our menu of services

Pre-Settlement - Our forensic accounting team has extensive experience of assisting solicitors with all aspects of personal injury daims, including loss of ennings and loss of pension. Matters often arise from road traffic accidents, industrial diseases, clinical negligence and workplace accidents. Where the injured party is self-employed, runs their own business or has a more complex structure to their earnings, our expertise is invaluable.

Post-Settlement - Specialist Financial Advice - We work with both Professional Trustees and Court Daputes to implement strategies to meet current and future obligations. We understand that, where the capital has come from an award of personal injury damages and claimants cannot earn a living any more, their damages award is vital to their future financial wellbeing. As their circumstances change over a lifetime, we can adapt their financial plans and investment strategies accordinglu.

As a firm of Chattered Financial Planners we will work to understand the balance between your client's need for present cashflow and the long-term capital preservation that can protect future income.



#### We provide ...

Cashflow Forecasting - This can really bring your clients personal financial situation to life to see a clear visual display of how future finances will look both from a cashflow point of view.

Cash Management Services - Providing a range of services for powers of attorney, court of protection deputies and trustees. This includes searching for the most competitive rates from instant access up to 5 years and/or structuring the cash portfolio under the Financial Services Compensation Scheme (FSCS).

Investment Solutions - Our philosophy is to utilise active management solutions as we believe in the skill and judgment of professional fund managers to choose where to invest and have the ability to manage the underlying assets according to economic and market conditions.

Our Investment Committee, supported by extensive external research and expertise, monitors the whole of the market to choose the best options available across different risk profiles and asset allocations.

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Professional Trustees - We are highly experienced professional trustees for a wide spectrum of trusts, including Personal Injury Trusts, and can offer guidance and support where required for both lay and professional trustees.

Court Appointed Deputies - As a deputy you will need to manage the protected person's money and assets in a manner which reflects their best interests so they remain appropriate and meet their current and future needs. When preparing annual court reports, we work with you to demonstrate that you have consulted and made decisions based on appropriate advice and supply you with proper and correct accounts which necord all investments to submit to The Office of Public Guardian (OPG).

Court Appointed Deputies, Trustees and Attorneys -Whether a professional or lay person, deputy or trustee, our accountancy services are designed to ensure tax bills are minimised, tax returns are completed accurately and submitted on time. In the case of Office of the Public Guardian (OPG) annual returns we work closely with both professional and lay deputies to ensure we offer a fixed fee for this service.

Payroll Services - As a professional deputy or attorney you take responsibility for the management of the of the daimants day to day needs financial affairs which could include the direct employment of other professionals services, for example, a privately recruited support team. We can provide tailcred payroll services to allow you to focus on the ongoing management of their finances and budgeting.

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armstrongwatson.co.uk/services/financial-planning-wealth-management/professional-deputies-and-trustees-support





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The value of investments and the income derived from them can fall as well as rise

You should carefully consider the risk of any investment and ensure that it suitable for your requirements

Source: Morningstar Direct for graphs unless otherwise stated









### **Questions and Conclusion**

Philip Royle, Relationship Director Barclays Bank Plc M: 07775 548646 E: <u>Philip.royle@barclays.com</u>





### Douglas Russell Accounting Partner Armstrong Watson

E: douglas.russell@armstrongwatson.co.uk

James Watson House, Rosehill, Carlisle, CA1 2UU T: 01228 690200 F: 01228 690201

www.armstrongwatson.co.uk/legalsector





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