

# Legal Sector Breakfast Briefing

Leeds

3<sup>rd</sup> June 2025



Working with



The Law  
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# Legal Sector Breakfast Briefing

## Welcome & Introduction

Huw Nicholls, Audit & Assurance Director



# Legal Sector Breakfast Briefing

- 8.00am - Arrival and breakfast
- 8.30am - Welcome
- 8.35am - Briefing
- 9.30am - Q & A
- 10.00am - Close



# DISCOVER THE SECRET TO ATTRACTING AND RETAINING TALENTED LAWYERS.

**Presented by:** Andre Thomas, CEO

**Date:** 3rd June 2025







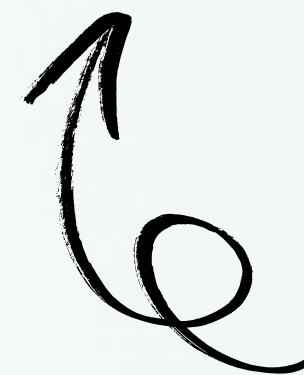
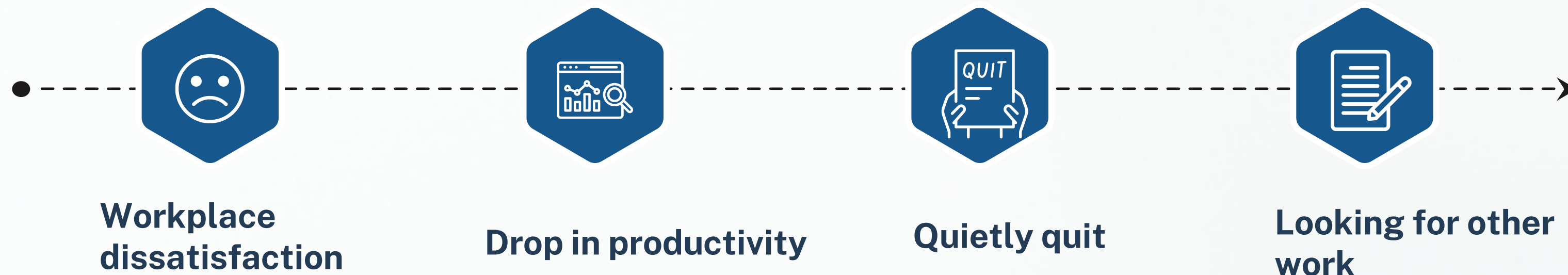
# PROBLEM

## Unmotivated employees.

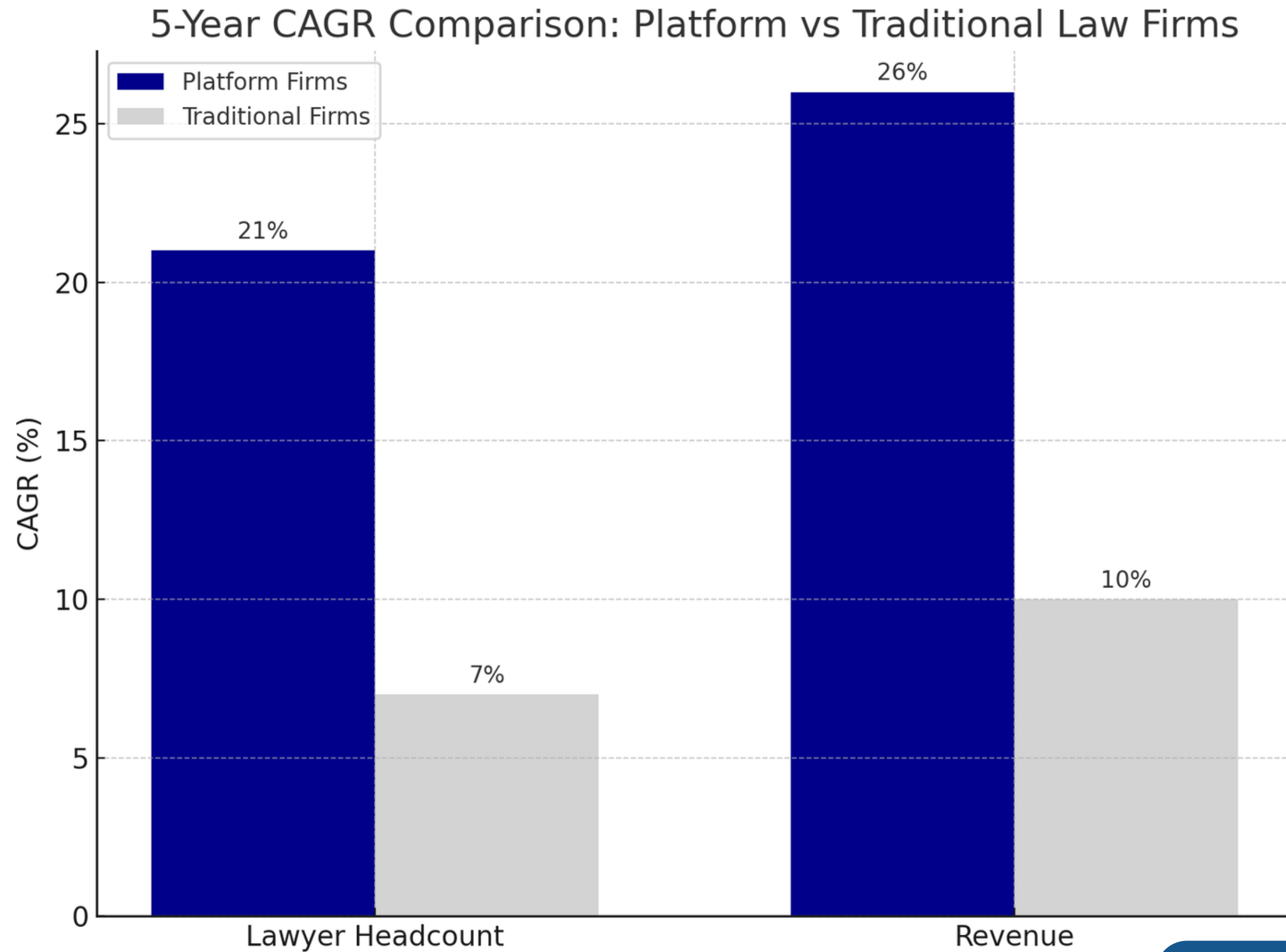
**Only 10% of UK employees feel engaged. The UK is the 2nd worst country in Europe for disengaged employees.**

**Source: Gallup's state of the global workplace report 2024**

# BEHAVIOUR OF A DISENGAGED EMPLOYEE



# AN ADDED LAYER



# FINANCE

vevox.com

165-103-  
276





**Would you agree that the unmotivated employee is a major crisis?**



# SOLUTION - THE SECRET

TRUST



**Trust is the platform for motivation to  
flourish**

# MOTIVATION

vevox.com

199-610-407



# **INTRINSIC v EXTRINSIC MOTIVATION**





# WHAT EMPLOYEES WANT?

- 70% of employees say their personal **sense of purpose** is defined by their work, and when that **work feels meaningful**, they perform better

Source: Mckinsey <https://www.mckinsey.com/capabilities/people-and-organizational-performance/our-insights>

- 50 % of employees want **autonomy** over how they apply their skills

Source: Deloitte, insights to action 2022 report

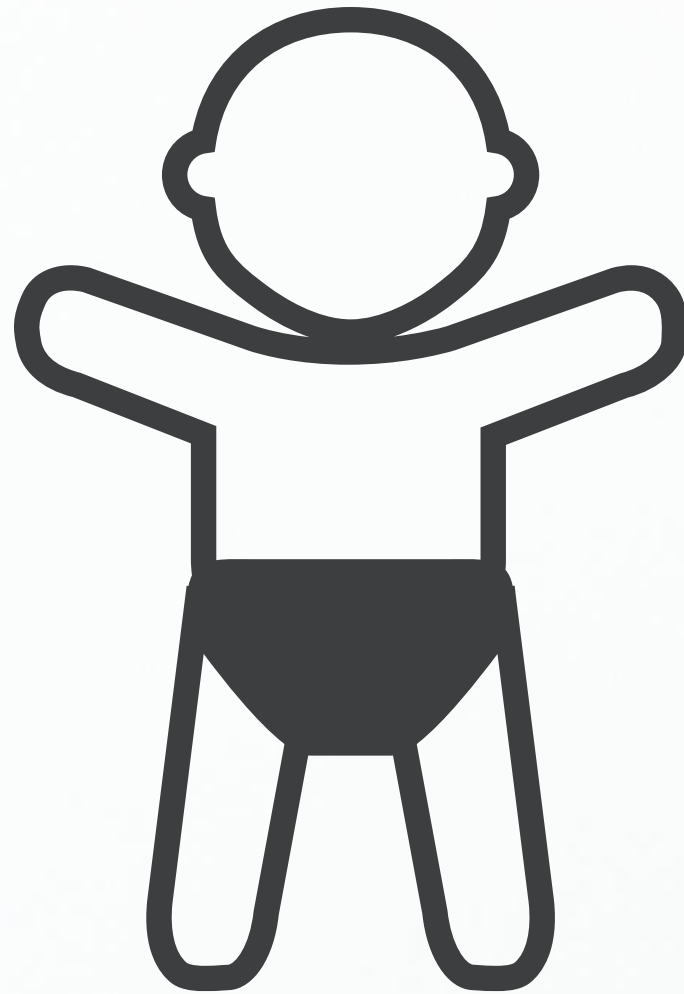
# WHAT IS TRUST?

Definition: A firm belief in the reliability, truth, or ability of someone or something.

> Feelings

> Behaviour

# WHAT DOES TRUST GIVE US?



**Safety**



**Exploration**



**Security**



**Brain development**



# THE OXYTOCIN EXPERIMENT



- Foster trust
- Be Empathetic
- Social Interaction

Source:

<https://www.sciencedirect.com/science/article/abs/pii/>

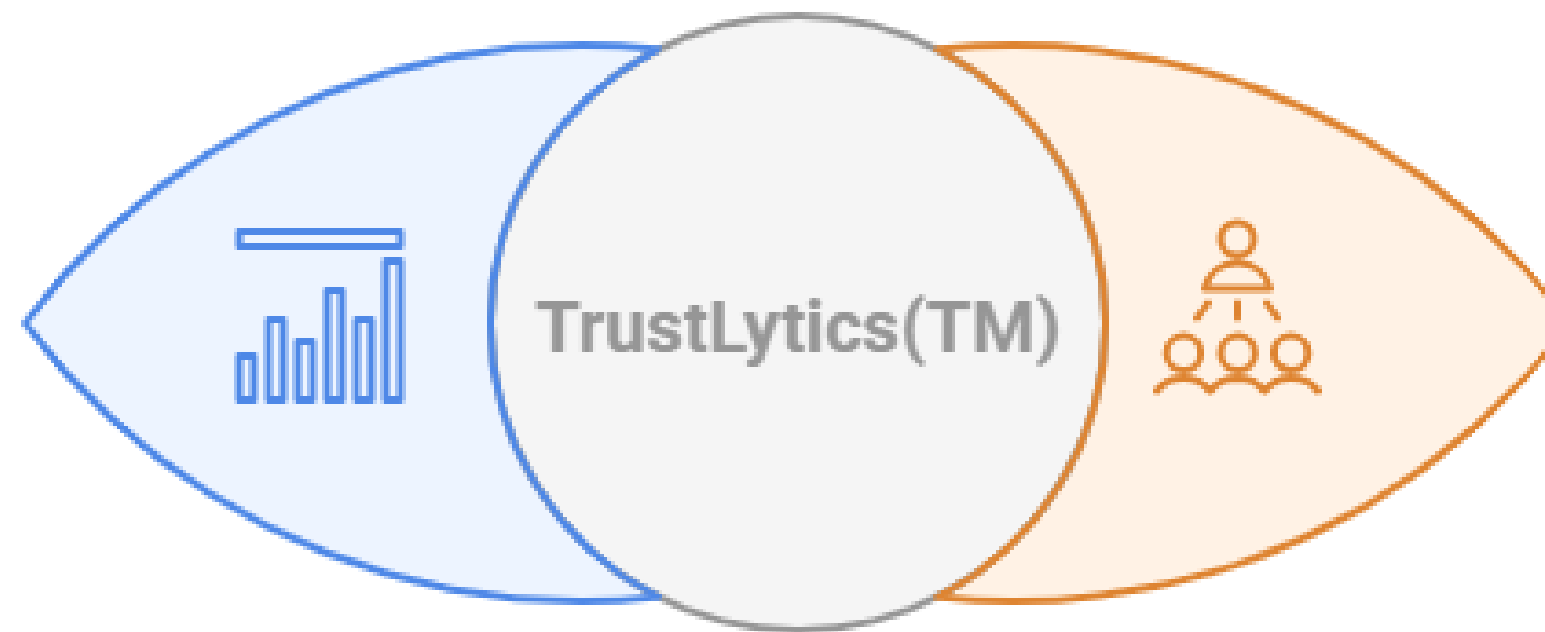
# 3 STEP PROCESS FOR TEAM LEADERS TO BUILD TRUST





**Science backed product designed to Improve  
productivity & increase motivation**

**Data Analytics  
on Trust Levels**



**Leadership  
Training &  
Coaching on Trust**

# Why Thomas Telman



**Andre Thomas - CEO**



**Punum Telford - Consultant**



**Frank Saxby - Consultant**



# **Final Thought**

**If you could measure hidden disengagement tomorrow,  
what would you find....and how fast would you act?**







ThomasTelman

**YOU CAN START BY  
BOOKING A FREE  
CONSULTATION**



**andre@thomastelman.com**

**Date: 3rd June, 2025**



# Q & A





Thomas  
Telman

# PLEASE ANSWER FEEDBACK QUESTIONS

vevox.com

**109-226-829**

**Presented by:** Andre  
Thomas, CEO

**Date:** 3rd June 2025



# Questions & Conclusion

Huw Nicholls

Audit & Assurance Director



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