

Legal Sector Breakfast Briefing

Newcastle

11th June 2025



Working with



The Law
Society

Legal Sector Breakfast Briefing

Welcome & Introduction

Andy Poole, Corporate Finance Partner – Legal Sector



Legal Sector Breakfast Briefing

- 8.00am - Arrival and breakfast
- 8.30am - Welcome
- 8.35am - Briefing
- 9.30am - Q & A
- 10.00am - Close



DISCOVER THE SECRET TO ATTRACTING AND RETAINING TALENTED LAWYERS.

Presented by: Andre Thomas, CEO

Date: 3rd June 2025





PROBLEM

Unmotivated employees.

Only 10% of UK employees feel engaged. The UK is the 2nd worst country in Europe for disengaged employees.

Source: Gallup's state of the global workplace report 2024

BEHAVIOUR OF A DISSATISFIED EMPLOYEE



Workplace
dissatisfaction

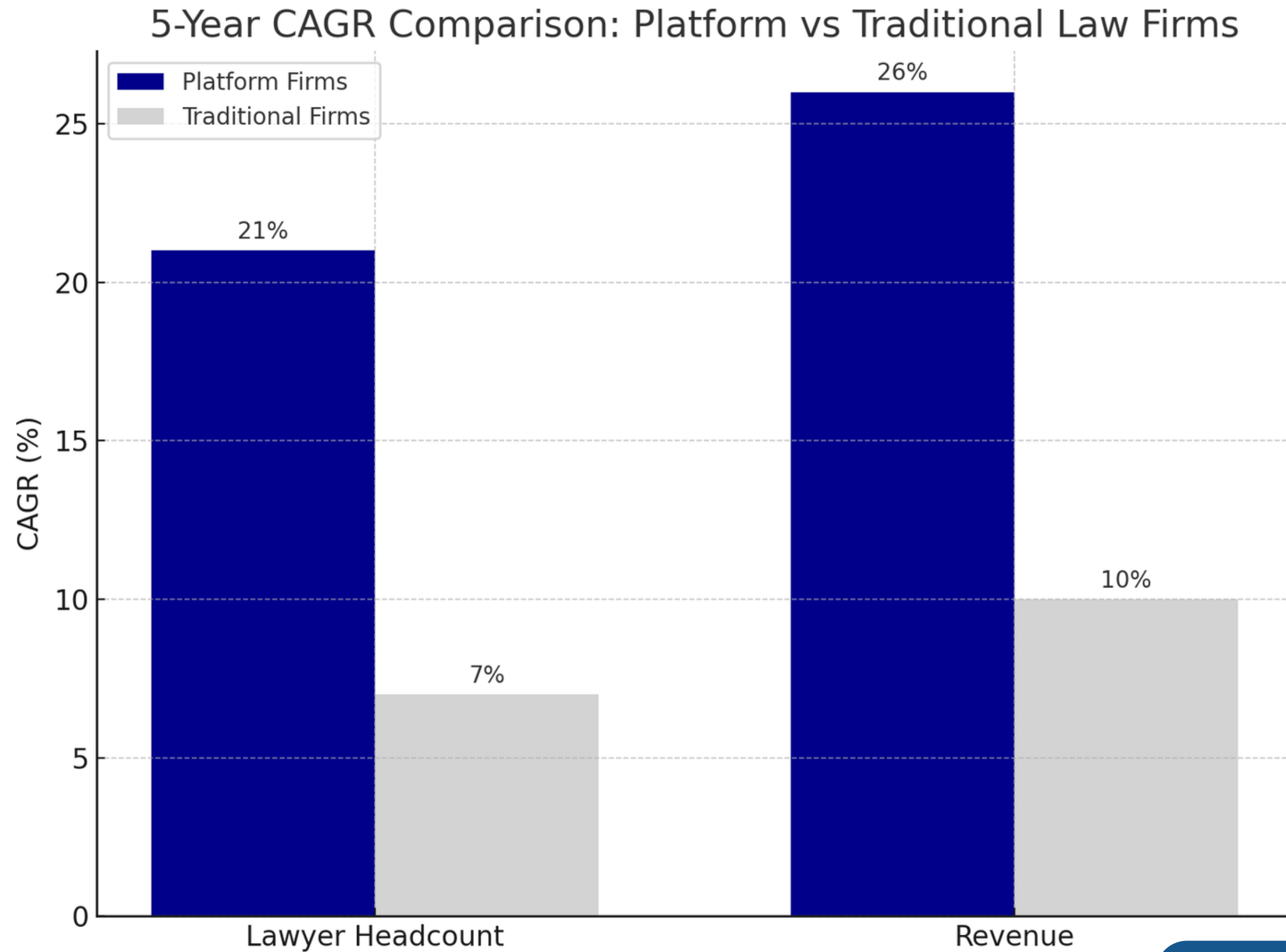
Drop in productivity

Quietly quit

Looking for other
work



AN ADDED LAYER



FINANCE

vevox.com

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Would you agree that the unmotivated employee is a major crisis?





What firms are doing to address unmotivated employees?

Work/life balance

Investing in more benefits


Increasing salaries





The risk of doing nothing...

Data from the Solicitors Regulation Authority (SRA) found that in the 12 months ending June 2023, **572 law firms had closed**, while over roughly the same period, **383 firms had opened**.



SOLUTION - THE SECRET

TrustLytics™





What you get

By becoming a high trust firm productivity and motivation increases.



Worked with...



Why Thomas Telman



Andre Thomas - CEO



Punum Telford - Consultant



Frank Saxby - Consultant



Final Thought

**If you could measure hidden disengagement tomorrow,
what would you find....and how fast would you act?**





ThomasTelman

**YOU CAN START BY
BOOKING A FREE
CONSULTATION**



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Date: 3rd June, 2025

Q &

A

FEEDBACK PLEASE

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Questions & Conclusion

Douglas Russell

Business Services Partner



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